



## Field / Office Based Account Manager

**Available positions: 2**

**Competitive salary & package**

### **Job Description**

The market demand for Key IVR's secure payment solutions and omni-channel products and services is rapidly growing. This is a great opportunity for someone with a **wealth of experience (10+ years preferably)** within the telecoms/ payments industry, or similar, to contribute towards the success of Key IVR and work with some fantastic global brands. To be successful, you will join with your own existing network of contacts and prospects.

Ideally your sales experience will have included success in one or more of the following areas (or similar):

- Telecoms
- Software
- Card Payments
- Technology
- SaaS
- CRM
- ERP

You will be an important and integral part of the sales team responsible for closing new business on an individual level and collaboratively within the group. You will be

- A proven, confident, self-starting sales and business development person
- Demonstrable and successful sales track record
- Highly motivated
- Proactive
- Target driven
- Competitive, as well as
- Collaborative with other team members and happy to share the team's success as much as your own
- Tenacious

**Key IVR Limited**, 8 Durham Lane, West Moor Park, Armthorpe, Doncaster, DN3 3FE

t. +44 (0) 1302 513 000, sales@keyivr.com, www.keyivr.com

Company Registered in England No. 6512297, GB VAT Registration No. 937 0404 35

- Resilient
- Disciplined and well organised with excellent Time Management skills
- Engaging and Curious
- An intelligent and quick thinker
- Excellent presentation skills

Comprehensive product training will be provided.

### **Salary:**

Competitive + realistic OTE, Company Car, Phone, Laptop

### **How to Apply**

Please submit your application on <https://www.keyivr.com/careers/> or email it directly to [careers@keyivr.co.uk](mailto:careers@keyivr.co.uk) No agencies please.

### **Background:**

Key IVR is an industry leading SaaS business, a market leader in the UK, with the aspiration to dominate the customer payment solutions and omni-channel services technology space internationally. To underpin planned, massive, growth, the company is seeking to appoint a number of high calibre individuals to contribute to the success of the business.

Job Posted: October 2019

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